

Bellin Memorial Hospital  
744 South Webster Avenue  
Green Bay, WI 54305-3400  
(920) 433-3500

Type:                   GMS  
Control:               Religious Organization  
Fiscal Year:   10/01/01 to 09/30/02

County:               Brown  
Analysis Area:       Northeastern (4)  
Volume Group:       7

Selected Utilization Statistics	FY 2002	All GMS Hospitals		Analysis Area 4		Volume Group 7		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Occupancy Rate (%)									
Adult medical-surgical	53.6%	57.4%	0.93	54.6%	0.98	72.5%	0.74	61.7%	0.87
Obstetrics	43.6%	39.6%	1.10	32.9%	1.32	58.4%	0.75	56.1%	0.78
Pediatrics	19.4%	48.0%	0.40	26.5%	0.73	42.6%	0.46	27.8%	0.70
Total hospital	45.8%	55.9%	0.82	49.4%	0.93	68.8%	0.67	53.2%	0.86
Average Census (Patients)									
Adult medical-surgical	45.0	30.4	1.48	30.9	1.46	115	0.39	50.6	0.89
Obstetrics	10.9	3.9	2.82	3.8	2.83	14.5	0.75	14.0	0.78
Pediatrics	3.5	1.8	1.91	1.3	2.76	4.8	0.72	3.9	0.90
Total hospital	81.6	55.4	1.47	50.6	1.61	218.9	0.37	95.7	0.85
Average Length of Stay (Days)									
Adult medical-surgical	2.9	3.9	0.74	3.7	0.79	4.3	0.68	2.7	1.06
Obstetrics	2.4	2.4	1.01	2.3	1.07	2.4	1.00	2.5	0.99
Pediatrics	2.3	2.4	0.95	2.7	0.87	2.6	0.88	2.2	1.04
Total hospital	3.7	4.3	0.85	4.0	0.93	4.9	0.75	3.6	1.03
Surgical Operations									
Inpatient	3,539	1,424	2.48	1,615	2.19	5,392	0.66	4,202	0.84
Outpatient	8,584	3,187	2.69	4,009	2.14	9,551	0.90	9,081	0.95
Inpatient as % of all surgeries	29.2%	30.9%	0.95	28.7%	1.02	36.1%	0.81	31.6%	0.92
Outpatient Visits									
Non-emergency visits	280,890	75,046	3.74	70,218	4.00	223,693	1.26	289,323	0.97
Emergency visits	28,578	14,086	2.03	18,906	1.51	36,965	0.77	29,281	0.98
Full-time Equivalents (FTEs)									
Administrators	60.0	14.8	4.05	16.9	3.55	39.9	1.50	13.7	4.37
Nurses, licensed	410.5	160.1	2.56	185.2	2.22	591.6	0.69	550.1	0.75
Ancillary nursing personnel	93.8	54.3	1.73	57.9	1.62	208.2	0.45	167.0	0.56
All other personnel	1142.2	384.2	2.97	435.3	2.62	1362.8	0.84	1108.9	1.03
Total FTEs	1706.5	613.5	2.78	695.3	2.45	2202.6	0.77	1839.7	0.93
FTEs per 100 Patient Census (Adjusted)									
Administrators	32.5	14.6	2.22	16.3	1.99	11.4	2.85	6.8	4.80
Nurses, licensed	222.5	157.9	1.41	178.8	1.24	169.3	1.31	271.3	0.82
Ancillary nursing personnel	50.8	53.6	0.95	55.9	0.91	59.6	0.85	82.3	0.62
All other personnel	619.0	378.9	1.63	420.3	1.47	389.9	1.59	546.9	1.13
Total FTEs	924.9	605.0	1.53	671.4	1.38	630.2	1.47	907.3	1.02

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds set up and staffed	178	Health maintenance		Beds set up and staffed	0	Bassinets	18
Discharges	8,071	organization (HMO)	Yes	Discharges	0	Total births	1,615
Inpatient days	29,773	Preferred Provider		Inpatient days	0	Newborn days	3,374
		organization (PPO)	Yes				

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Inpatient Service Area

Inpatient Service Area	Level of Service*	Beds Set Up and Staffed 09/30/02	Discharges and Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
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General Medical-Surgical:							
Adult medical-surgical, acute	1	84	5,634	16,422	53.6%	45.0	2.9
Orthopedic	1	25	939	3,152	34.5%	8.6	3.4
Rehab. and physical medicine	5	0	0	0	. %	0.0	.
Hospice	5	0	0	0	. %	0.0	.
Acute long term care	5	0	0	0	. %	0.0	.
Other acute	5	0	0	0	. %	0.0	.
Pediatric, acute	1	18	552	1,274	19.4%	3.5	2.3
Obstetrics	1	25	1,633	3,974	43.6%	10.9	2.4
Psychiatric	5	0	0	0	. %	0.0	.
Alcoholism/chemical dependency	5	0	0	0	. %	0.0	.
ICU/CCU:							
Medical-surgical intensive care	5	0	0	0	. %	0.0	.
Cardiac intensive care	2	0	0	0	. %	0.0	.
Pediatric intensive care	5	0	0	0	. %	0.0	.
Burn care	5	0	0	0	. %	0.0	.
Mixed intensive care	1	15	1,761	2,597	47.4%	7.1	1.5
Step-down (special care)	2	11	1,901	2,354	58.6%	6.4	1.2
Neonatal intensive/intermediate care	5	0	0	0	. %	0.0	.
Other intensive care	5	0	0	0	. %	0.0	.
Subacute care	5	0	0	0	. %	0.0	.
Other inpatient	5	0	0	0	. %	0.0	.

Note: data should be used only in rows; do not summarize columns.

\* 1=Provided-Distinct Unit, 2=Provided-Not Distinct Unit, 3=Available in Network, 4=Contracted, 5=Service Not Provided.

\*\* Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
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Administrators/asst. administrators	60	0	60.0	Radiological services personnel	42	21	51.1
Physicians and dentists	42	3	43.1	Occupational therapists	5	4	6.7
Medical and dental residents	0	0	0.0	Occupational therapy assistants/aides	0	1	0.4
Registered nurses	298	65	342.0	Physical therapists	26	5	27.6
Certified nurse midwives	0	0	0.0	Physical therapy assistants/aides	21	7	25.7
Licensed practical nurses	48	21	59.5	Recreational therapists	0	0	0.0
Ancillary nursing personnel	40	108	93.8	Psychologists	0	0	0.0
Physician assistants	5	2	6.1	Social workers	2	3	3.8
Nurse Practitioners	9	0	9.0	All other health professionals	298	91	336.2
Medical records personnel	18	13	24.4	All other personnel	461	162	541.0
Pharmacy personnel	23	6	27.2	<hr/>			
Clinical laboratory personnel	39	19	49.1	TOTAL	1437	531	1706.5

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Income Statement		Assets		Liabilities and Fund Balances	
Gross patient revenue	\$243,688,877	Cash and cash equivalents	\$10,218,632	Current liabilities	\$16,340,787
Less deductions	79,150,263	Net Patient receivables	29,567,078	Long-term debt	68,977,227
Net patient revenue	164,538,614	Other receivables	976,114	Other liabilities	5,122,248
Plus other revenue	4,071,534	Land, bldgs and equip: Net	76,276,199	Subtotal	90,440,262
Total revenue	168,610,148	Other assets	60,248,602		
Less expenses	169,964,250			Unrestricted fund balance	86,846,363
Nonoperating gains/losses	325,537	Total Assets	\$177,286,625	Total liabilities & fund balance	\$177,286,625
Net Income	\$-1,028,565			Restricted fund balances	\$5,413,202

Selected Financial Statistics	FY 2002	All GMS Hospitals		Analysis Area 4		Volume Group 1		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Gross Rev as % Total Gross Patient Revenue									
Medicare [ \$76,565,919]	31.4%	41.7%	0.75	41.5%	0.76	41.7%	0.75	32.2%	0.98
Medical Assistance [ \$12,910,531]	5.3%	9.0%	0.59	6.6%	0.81	9.3%	0.57	4.0%	1.33
Commercial [ \$141,937,269]	58.2%	43.2%	1.35	46.8%	1.24	41.9%	1.39	58.4%	1.00
All other [ \$12,275,158]	5.0%	6.1%	0.83	5.2%	0.97	7.1%	0.71	5.4%	0.93
Deductions as % of Total Gross Patient Revenue									
Medicare [ \$39,066,775]	16.0%	23.7%	0.68	22.7%	0.71	23.4%	0.69	13.8%	1.16
Medical Assistance [ \$8,182,896]	3.4%	6.0%	0.56	4.0%	0.84	6.4%	0.53	2.5%	1.32
Commercial [ \$26,341,027]	10.8%	9.4%	1.15	7.1%	1.52	9.7%	1.11	8.8%	1.22
Charity care [ \$2,242,553]	0.9%	1.2%	0.76	1.6%	0.58	1.4%	0.64	1.1%	0.86
All other [ \$3,317,012]	1.4%	1.4%	0.96	1.0%	1.30	1.8%	0.75	1.0%	1.37
Total deductions [ \$79,150,263]	32.5%	41.7%	0.78	36.5%	0.89	42.7%	0.76	27.3%	1.19
Other Revenue and Net Gains or Losses									
Other revenue as % of total revenue	2.4%	5.1%	0.47	3.7%	0.65	4.1%	0.60	2.2%	1.10
Net gains/losses as % of net income	-31.6%	5.3%	-5.97	4.7%	-6.7	5.9%	-5.33	-0.5%	68.58
Expenses as % of Total Expenses									
Salary/fringe benefit[ \$98,883,107]	58.2%	47.8%	1.22	54.2%	1.07	45.9%	1.27	57.2%	1.02
Supplies and services[ \$53,813,355]	31.7%	40.5%	0.78	32.5%	0.97	43.2%	0.73	33.6%	0.94
Capital component [ \$14,665,777]	8.6%	8.7%	0.99	10.6%	0.81	8.1%	1.06	8.1%	1.07
Bad debt [ \$2,602,011]	1.5%	3.0%	0.51	2.7%	0.57	2.7%	0.56	1.2%	1.31
Fiscal Statistics									
Operating margin	-0.8%	6.1%	-0.13	1.4%	-0.57	5.7%	-0.14	2.6%	-0.31
Total hospital profit margin	-0.6%	6.4%	#	1.5%	-.41	6.0%	#	2.6%	-0.24
Return on equity	-1.2%	10.0%	-0.12	2.2%	-0.55	9.9%	#	5.2%	-0.23
Current ratio	3.1	2.5	1.22	2.6	1.18	2.6	1.18	3.0	1.04
Days in net patient accounts receivable	65.6	57.8	1.13	66.2	0.99	51.8	1.27	.	.
Average payment period	36.9	52.6	0.70	54.2	0.68	49.0	0.75	38.1	0.97
Equity financing	49.0%	56.2%	0.87	51.8%	0.95	55.9%	0.88	53.7%	0.91
Long-term debt to equity ratio	0.8	0.5	1.67	0.5	1.48	0.5	1.62	0.7	1.19
Times interest earned	0.5	5.0	0.11	1.6	0.34	5.2	0.10	3.4	0.16
Total asset turnover	1.0	0.9	1.08	0.8	1.26	0.9	1.04	1.1	0.88
Average age of plant: years	9.8	9.5	1.03	7.9	1.23	10.0	0.97	9.4	1.04
Increase (decrease) total net patient rev	. %	. %	.	. %	.	. %	.	6.6%	.
Output gross rev (% of total gross pt. rev)	55.6%	44.1%	1.26	50.8%	1.09	37.2%	1.49	53.0%	1.05
Net Revenue Statistics									
Inpatient net revenue per discharge	\$8,898	\$7,870	1.13	\$6,864	1.30	\$9,940	0.90	\$8,282	1.07
Inpatient net revenue per day	\$2,402	\$1,834	1.31	\$1,717	1.40	\$2,035	1.18	\$2,330	1.03
Outpatient net rev per visit	\$300	\$343	0.87	\$393	0.76	\$373	0.80	\$287	1.04